



Greater Yuma
ECONOMIC DEVELOPMENT CORP

JANUARY 2017 E-UPDATE

GREATER YUMA EDC

Mission Statement:

To expand economic activity within Yuma County by attracting commerce and industry to the region, and by assisting in developing the region's existing industry to its fullest potential.

Vision Statement:

Greater Yuma will be recognized as a globally competitive region - one that embraces advancing technology, attracts and retains human capital and continues to develop & foster the amenities that make the Yuma Region a great place to live and work.



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A MESSAGE FROM THE PRESIDENT



Governor Ducey will deliver his State of the State Address to Yuma County on Friday, February 10, 2017. You are all cordially invited to attend the event. Please use the link included in today's newsletter to register.

The Legislature is in session for 2017 and we are building support locally and on a Statewide platform to eliminate the practice of Revenue Sweeps and Cost Shifts that have plagued rural communities, schools and statewide groups who have all paid taxes and fees that were to be used towards specific costs, only to have them swept and used to balance the State General Fund.

At the local level the Chamber of Commerce and Greater Yuma EDC have created the Southwest United Network (SUN) to be a voice towards this goal. If you are interested in becoming involved in the SUN, please contact the Chamber or GYEDC to get involved. Even if you aren't a member we will be seeking your support by registering with <http://aappd.org/legislative-advocacy/request-to-speak-system>. This is an online system that allows you to submit comments on any and all bills, once registered you can log in from any device anywhere.

We hope to see you Friday at Arizona Western College.
Sincerely,



Please join us as we welcome Governor Doug Ducey to Yuma for his
State of the State Address
Friday, February 10, 11:30 a.m.
At the 3 C Conference Center at Arizona Western College
Please RSVP to John@YumaChamber.org



Dear Rural Partners,

The Arizona Commerce Authority (ACA), in conjunction with Arizona Department of Transportation (ADOT), is pleased to announce the opening of the FY 2017 Economic Strengths Projects Grant (ESP).

Questions are due Friday, February 17, 2017 at 4:00 p.m. Arizona Time.

Proposals are due Wednesday, March 15, 2017 at 4:00 p.m. Arizona Time.

The ESP is a competitive grant program designed to enhance the economic strength and competitiveness of Arizona rural communities by providing funding for highway projects that foster job growth. The ESP will reimburse specified costs of qualifying rural road and/or highway projects that are projected to accomplish one or more of the following:

- i. retain a significant number of jobs,
- ii. significantly increase the number of new jobs,
- iii. foster significant private capital investment and
- iv. otherwise make a significant contribution to the regional economy, particularly in base industries.

To request the RFP, please complete the Request a Solicitation Document form on the ACA website [here](#).

Regards,

Teri

Arizona Commerce Authority

Teri Orman

Procurement/Grants Manager

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Thank you, S&A Industries Yuma for becoming a new Investor of
GYEDC



S&A Industries corporation is a custom manufacturer of acoustical ducting, noise damping, thermal protective sleeving and molded plastic components

Johnson Controls launches program to help women re-enter the workforce

<http://www.johnsoncontrols.com/media-center/news/press-releases/2017/01/25/johnson-controls-to-help-women-reenter-workforce>

Company starts “Next Chapter” to help place women in engineering and technology positions

MILWAUKEE, Jan. 25, 2017 — Johnson Controls, the global leader in building and energy storage solutions and technologies, is looking for women who have been out of the workforce for two or more years and want to be employed using their analytic and engineering skills. The “Next Chapter” program has employment opportunities for women in STEM (science, technology, engineering and math) fields who are returning to the workforce after a two- or more-year break in their careers.

Johnson Controls’ Next Chapter program is an extension of a larger STEM Re-entry Task Force initiative driven by the Society of Women Engineers and iRelaunch, a career re-entry firm, to increase the STEM talent pipeline.

Women selected for the Next Chapter program receive an 8 week “experienced on boarding” process which is customized to each individual. In addition to serving as part of a project team, participants receive training to close any knowledge gaps, are exposed to networking opportunities and receive a dedicated coach/mentor.

“Our industry has faced challenges in attracting and retaining women in STEM positions.

Johnson Controls is in a unique position to drive change in this area,” said Linda Chapin, vice president human resources, Buildings Technologies & Solutions, Johnson Controls.

“Our industry has faced challenges in attracting and retaining women in STEM positions.

Johnson Controls is in a unique position to drive change in this area,” said Linda Chapin, vice president human resources, Buildings Technologies & Solutions, Johnson Controls. “Our Next Chapter program is an important step toward this transformation.”

Successful candidates will be able to draw on a support system led by the Women’s Resource Network. This network is a business resource group that harnesses the power, influence and intelligence of Johnson Controls women employees to establish a community that fosters professional development and mentoring.

For more information about the “[Next Chapter](#)” program and all career opportunities at Johnson Controls please visit our [careers page](#) on johnsoncontrols.com.

About Johnson Controls:

Johnson Controls is a global diversified technology and multi industrial leader serving a wide range of customers in more than 150 countries. Our 130,000 employees create intelligent buildings, efficient energy solutions, integrated infrastructure and next generation transportation systems that work seamlessly together to deliver on the promise of smart cities and communities. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. We are committed to helping our customers win and creating greater value for all of our stakeholders through strategic focus on our buildings and energy growth platforms. For additional information, please visit

<http://www.johnsoncontrols.com> or follow us [@johnsoncontrols](#) on Twitter.



APS saved customers \$6M in new power-trading arrangement

[Ryan Randazzo](#), The Republic | [azcentral.com](#) Published 6:05 a.m. MT Feb. 1, 2017

The Energy Imbalance Market seeks the most efficient, cost-effective power plants available on the grid and dispatches them to meet demand as it rises and falls across the West.

Arizona Public Service Co. said its customers are saving about \$2 million a month because of the utility's participation in a California program that helps run power plants more efficiently. APS joined the Energy Imbalance Market last year, and figures from the California Independent System Operator show that from October to December, the utility saved about \$6 million. The savings are made because by participating in the market, APS was able to tap into available power supplies more efficiently than through its own hour-to-hour power trading. The market, run by the California ISO, seeks the most efficient, cost-effective power plants available on the grid and dispatches them to meet demand as it rises and falls across the West.

"One of the main reasons we decided to participate in the Energy Imbalance Market was because of the potential for savings through the innovative and flexible new tools it provides," Tammy McLeod, vice president of resource management for APS, said in a press release. "We are always looking for ways to save our customers money and, as anticipated, the EIM is providing us that opportunity."

APS generates much of its own power from plants it owns, but like most utilities, it also purchases power from others. APS passes the cost of that power directly to its 1.1 million customers, so any savings accrue to ratepayers.

The EIM also aims to increase the use of renewable energy across the West by helping utilities adjust to the intermittent power that comes at high noon at solar plants or as the breeze picks up on wind farms. The EIM helps by finding a utility that can use that power, which sometimes gets curtailed if it is not needed on the grid in the local area.

The EIM includes portions of California, Arizona, Idaho, Nevada, Oregon, Utah, Washington and Wyoming.

Not all utilities participate in the EIM, but Salt River Project, the public utility serving much of metro Phoenix, will vote on joining the market next week.

The California ISO estimates that for the quarter, it prevented 23,390 megawatt-hours of renewable energy from being curtailed. One megawatt hour is enough power for about 250 homes for an hour.

By ensuring the renewable energy gets used and displaces fossil-fuel power, the EIM reduces carbon emissions that contribute to global climate change. The California ISO estimates that it has reduced carbon emissions in 2015 and 2016 equivalent to removing 32,316 passenger cars from the roads for a year.

For the October-December period, the EIM saved all participating utilities more than \$28 million, and the California ISO reports cumulative savings of \$142.6 million since it was expanded beyond California's borders in November 2014.



This is the ground-level view of the Arizona Public Service West Phoenix Plant on Sept. 26, 2016

(Photo: Tom Tingle/The Republic)

City To Hold Auction Of Surplus Property On Feb. 25, 2017

The next City of Yuma Public Auction will be held 9 a.m. Saturday, Feb. 25 at the city's surplus property warehouse, 190 W. 14th St.

Miscellaneous items up for bids include, but are not limited to, the following: Bicycles, cameras, cars and trucks, televisions, jewelry, air conditioners, laptops, desks and desk chairs, filing cabinets, lawn equipment, lockers, tables, office supplies, tactical and rifle scopes, kitchen equipment, hand bags and wallets, hand and power tools, various knives, scrap metal.

Items to be auctioned are generally well used and in various conditions. These items are no longer needed due to such reasons as changes in staff, changes in usage or passing their budgeted life span. Other items came into City ownership through having become evidence in criminal cases.

Those wishing to examine items available for bidding and/or to register for participation in the auction can do so at the city yard between 9 a.m. and 5 p.m. Friday, Feb. 24.

Those who wish to participate in the auction should arrive between 7 a.m. and 9 a.m. that morning to register. Registration is free to participants. Gates open at 7 a.m. that Saturday. Registration will also be taken during the Friday viewing.

All items in the City of Yuma Public Auction are sold "as is, where is," and must be picked up the same day. Bidders and buyers should also be aware of the following:

No items have been authenticated; unless a certificate indicating otherwise came with the property coming into City possession.

No warranty or guarantee is implied.

Buyer assumes all risk with purchase.

Absolutely no returns.

No items will leave the auction area until they have been paid in full.

Bidder is responsible for item(s) after award. Bidder buys it, bidder loads it. The City is not responsible for any items once sold.

Vehicles and other large equipment can only be removed at the completion of the auction.

Bidders are advised total price will also include a 10 percent buyer's premium and 8.412 percent sales tax.

Surplus property belonging to the City of Yuma is disposed of in a manner as required by state law and the Yuma City Charter through public auctions, competitive sealed bids or other appropriate methods.

For more information on the City of Yuma Public Auction, send e-mail or call (928) 373-5114 (8:30 a.m. to 4:30 p.m.).





Greater Yuma

ECONOMIC DEVELOPMENT CORP

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