



# Manufacturing

## Competitive Advantages

- Located on the California and Mexican borders (50 million consumers within a 1 day truck haul)
- Close access to Mexican markets
- Average Manufacturing Rate = **\$12/hr**
- Low Unionization Rate = **<1%**
- Manufacturing Turnover Rate = **<3%** (source: Yuma Manufacturers Employment Survey, 2009)
- **350+** Displaced Skilled Manufacturers in last 12 months
- **50%** Bi-Lingual Workforce
- Mexican Healthcare Plans (**1/3** Cost of Traditional U.S.)

## Yuma Manufacturers' Association and Industry Training

The Yuma Manufacturers' Association was formed in 2006 to support the industrial companies in Yuma. As of to date the Yuma Manufacturers Association has graduated 275+ employees through the program. Participating companies include Johnson Controls, Shaw Carpet, Northwestern Industries, Associated Materials, Dole and Carrier. A customized training curriculum was designed around the common needs in manufacturing:

- Industrial Electric
- Programmatic Logistic Controls (PLC)
- Lean Manufacturing
- Six Sigma
- ISO
- "Super Manufacturing Manager"

## Transportation & Distribution

**Interstate:** Interstate 8 (<2 Miles from Proposed Site)

**Highways:** Highway 95 and New Area Service Highway (SR 195)

**Air:** United and US Airways (24 flights to L.A./PHX daily)

**Rail:** Union Pacific Rail Road

**Freight Lines:** 17 major trucking companies servicing Yuma

## Arizona Western College Institute of Welding Technology

Arizona Western College Institute of Welding is a member of the American Welding Society and Society of Manufacturing Engineers. The program is housed within a 15,000 SF facility on campus and employs state of the art technology for the most advanced forms of welding. The institute specializes in tailoring program needs to local industry for specialized training. Training is offered in but not limited to brazing, soldering, electrical trouble shooting and fabrication. Classes are also provided in **Techniques in Oxyacetylene Welding and Cutting and Welding Design, Layout, and Fabrication.**

## Yuma Incentives

### City of Yuma Economic Development Incentive Fund

The City of Yuma has created a performance based incentive fund designed to encourage new business development, business expansions and relocations. The fund can provide up to **\$1,500** per new hire, given to the company in an upfront cash grant award.

### City of Yuma Real and Personal Property Tax Abatement

The City of Yuma will support and agree to property tax abatements for companies creating new jobs above the County median wage (\$12.12/hr).

### Foreign Trade Zone #219

Companies located in Yuma FTZ #219 benefit from the reduction or elimination of duties and tariffs. Companies also receive a reduction in property taxes by 80% for the life of the project by Arizona State Statute.

### Yuma Workforce Salary and Training Grant

Yuma's Workforce Investment Board offers programs that cover the entire costs of employee training, including teaching, materials, equipment and other expenses. Companies can additionally qualify for reimbursement of **50%** employee salaries paid during training for up to 6 months.

### New Market Tax Credits

Below market interest loans guaranteed by federal government for the purpose of stimulating development in rural communities. The loan is valued at **15%** of the total project cost. Companies utilizing New Market Tax Credits pay on the interest only of the loan for seven years. After the 7th year, the loan is forgiven and the company is awarded the principal and equity of the loan.

### Fortune 500 Manufacturing Companies in Yuma

- |                        |                         |
|------------------------|-------------------------|
| 1. Johnson Controls    | 2. Shaw Industries      |
| 3. International Paper | 4. Associated Materials |
| 5. Carrier             | 6. BOSE                 |



Demographics			
2010 Population	195,751	Average Household Income	\$54,587
2000 Population	160,026	Per Capita Income	\$19,344
2015 Population (estimate)	246,260	Average Household Size	2.75
% of Growth (2000 – 2010)	22.3%	Owner Occupied Housing Units	69.58%
Median Age	34	Renter Occupied Housing Units	30.42%
		Median Home Value	\$121,564

Climate			
Daily Maximum	87.9	% of Possible Sunshine	90
Daily Minimum	60.5	Precipitation (inches)	3.17

Distance to Markets			
Albuquerque, New Mexico	644 miles	Dallas, Texas	1,191 miles
Las Cruces, New Mexico	515 miles	Las Vegas, Nevada	363 miles
Los Angeles, California	269 miles	Mexicali, B.C.	54 miles
Phoenix, Arizona	186 miles	Riverside, California	219 miles
San Diego, California	169 miles	St. George, Utah	416 miles

Labor Force		Commuting Patterns	
Arizona	3,172,092	Travel Time to Work	
Yuma County	198,002	Less than 15 minutes	39%
City of Yuma	47,833	15 - 29 minutes	41%
City of San Luis	7,846	30 – 44 minutes	14%
City of Somerton	4,464	45 – 59 minutes	2%
Town of Wellton	865	60 or more minutes	4%
Unemployment Rate	25.3%	Average Travel Time to Work	18 minutes

## Site Location Assistance

For more information about locating your business in Yuma, Arizona

Please contact:

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## Universities/Colleges

Northern Arizona University

Arizona Western College

University of Arizona Ag Extension

University of Phoenix